



## AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA  
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

### **REALTY ASSISTANT PVT. LTD** **Virtual Campus Recruitment - 2021 Passing Out Batch**

**Only for Students of Amity Education Group**

**Only for Unplaced & Eligible Students**

**Last Date to Register - 20<sup>th</sup> Aug 2021 (2 PM)**

<b>Company</b>	REALTY ASSISTANT PVT. LTD
<b>Website</b>	<a href="http://www.realtyassistant.in">www.realtyassistant.in</a>
<b>Batch</b>	2021 Passouts
<b>Date of Campus</b>	Immediate
<b>Job Title</b>	Business Development Trainee
<b>Eligible Degrees</b>	UG/PG
<b>Eligible Branches</b>	Any Graduate / Post Graduate
<b>Eligibility Criteria</b>	No Criteria
<b>Location</b>	Delhi NCR
<b>Compensation (CTC)</b>	<b>Training Stipend: 15000</b> with PPO (Pre-Placement Offer). <b>Salary up to 3LPA+1LPA (Performance Linked Incentives)</b> after successfully completing the training. Apart from PLIs, employees are also eligible for other lucrative incentives.
<b>Job Requirements</b>	<ul style="list-style-type: none"><li>• Find prospects and leads</li><li>• Learn details about our products and services</li><li>• Understand all the prospects needs, problems or wants</li><li>• Handle potential clients and act as their consultant</li><li>• Up-sell when appropriate</li><li>• Constant follow up with leads</li><li>• Identify buyer persona profiles</li><li>• Investigate leads and find out about them as much as possible before contacting</li></ul>

	<ul style="list-style-type: none"> <li>• Consult with sales and marketing team to ensure the efficiency • Identify most important sales KPIs</li> <li>• Track and monitor your work</li> <li>• Prepare and present reports when needed</li> <li>• Attend sales educational events and seminars</li> <li>• Stay up to date with the latest sales trends and best practices</li> </ul>
<b>Roles &amp; Responsibilities</b>	<ul style="list-style-type: none"> <li>• Sense of ownership and pride in your performance and its impact on company's success</li> <li>• Critical thinker and problem-solving skills</li> <li>• Excellent leadership skills</li> <li>• Good time-management skills</li> <li>• Great interpersonal and communication skills</li> </ul>
<b>Recruitment Process</b>	<b>Will be informed later</b>
<b>How to Apply?</b>	<p>Interested and eligible students need to apply on the link given below latest by <b>2:00PM, 20th August 2021.</b></p> <p><a href="#"><u>CLICK HERE</u></a></p>

**My Best Wishes are with you!**

**Prof (Dr.) Ajay Rana**

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist  
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

**Senior Vice President – Amity Education Group**

**Dean – Industry & Academia Alliance**

**Advisor – Amity Education Group**